Dear Monica and Hanif,

I'd like to bring my profile to your attention as your next Senior Director TD&M (job post #3275524).

Dynamic and innovative, I have devoted my career to Engineering Product Development and Manufacturing. Throughout my 16 years with Schlumberger, I progressed over both the managerial and technical ladders, garnering team and P&L responsibilities while contributing technically. I have an extensive track record in industrialization, process improvement and cost optimization.

My career was enriched by assignments in 3 continents and the opportunity to lead diverse, multi-disciplinary, multi-site teams.
I gained a comprehensive experience of the development and industrialization of technically-advanced products, from their concept inception to mass production:

- As Program Manager, I lead the development of a new marine seismic streamer (TRL 3 to 7) entailing complex requirements, risk management, Test & Validation and multifaceted stakeholders
- As Technology Manager, I defined the group's manufacturing technology strategic roadmap and managed a team of 35 industrialization engineers over automation and equipment & process development both internally and at suppliers (MRL 4 to 9)
- As Product-Line Manager, I supported the establishment of a new center, ramped-up production into a full-fledged product-line and improved processes (MRL 10) through structured process stabilization and standardization: SW, Lean, VSM, CI, Six Sigma
- As Product-Group Manager, I headed a broad cross-functional teams (Manufacturing, Supply Chain, Tech Support, QHSE, Finance and HR) of >100 HC, $35M fixed-assets and $100M revenue through an up and down cycle of our industry.

The last three years have seen an unprecedented downturn in my industry which lead to the divestiture of my business unit to a much smaller company, Shearwater. A sore period during which I had to dramatically downsize our operation (8x revenue drop, 100 HC retrenchment). This divestiture is now mostly behind us and my team is prepared for a looming market improvement.
I now feel it is the right time for me to look for new horizons, outside oil & gas.

I am strongly committed to EHS, integrity and team engagement, three invaluable qualities to a global company like GE. I thrived in a large multi-national company which has technology in its DNA; I am convinced GE Renewable - LM Wind Power offers such diverse and enriching environment while contributing to a sustainable and growing future.

I'll be delighted to elaborate on my profile and discuss further the value I would bring to LM Wind Power as Senior Director TD&M.

Yours sincerely,

Fabien Guizelin
+ 47 4090 2190
https://www.linkedin.com/in/fguizelin/